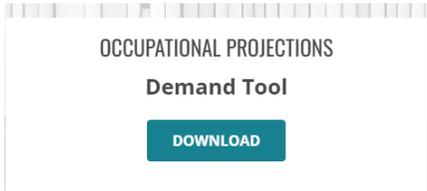
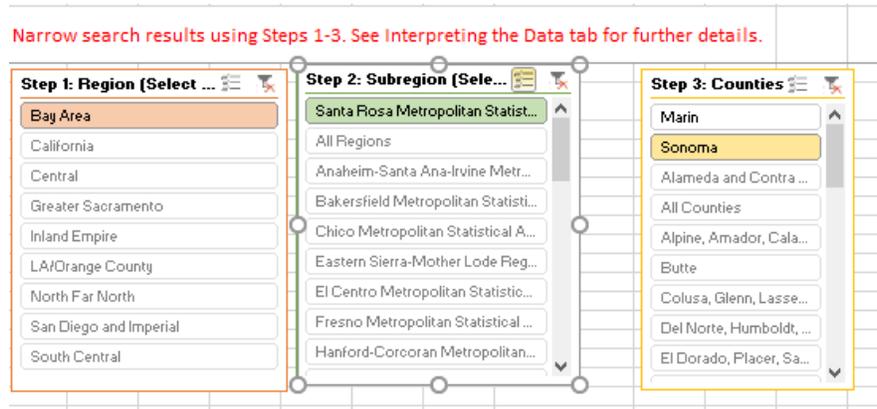


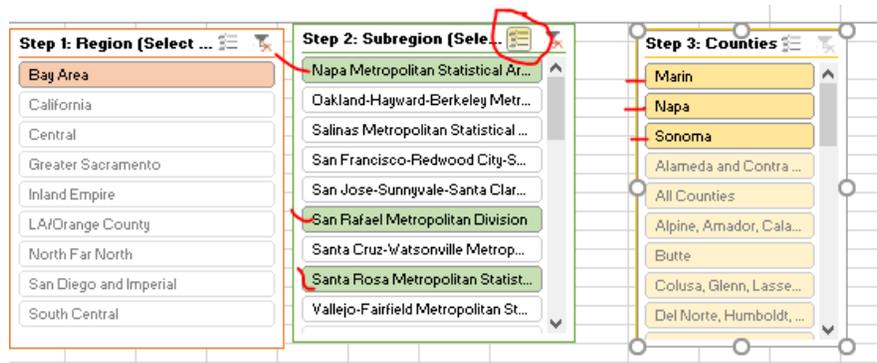
1. Enter TOP Code into [TOP-SOC Crosswalk](#)
2. Visit this website: <https://coeccc.net/our-resources/> and download Occupational Projections Demand Tool:



3. Enter the desired SOC Code(s) into the Demand Tool and then select the desired location.
  - a. Ideal location: Bay Area > Santa Rosa Metropolitan Statistical Area > Sonoma (county)



- b. If no results, then expand the location: Bay Area > Napa/San Rafael/Santa Rosa > Marin, Napa, Sonoma



- c. If still no results, then expand location to possibly all of California
4. Using the Snipping Tool, copy the image into the Application/Proposal with the following information:
    - a. Manually enter what regions you found the information (i.e. Bay Area > Santa Rosa Metropolitan Statistical Area > Sonoma)
    - b. Copy the image of the results as seen below:

For CE only, brief summary of labor market information: Bay Area > Santa Rosa Metropolitan Statistical Area > Sonoma

SOC Code	Occupational Title	Entry Level Education	2018 Jobs	2018-2028 Total Job Openings	Annual Job Openings	Average Annual Earnings
23-2011	Paralegals and Legal Assistants	Associate's degree	220	290	29	\$69,775
<b>Grand Total</b>			<b>220</b>	<b>290</b>	<b>29</b>	<b>\$69,775</b>